



## Quarterly Market Insight | August 2019



### Burlington Capital International Omaha

D.A. Davidson was excited to partake in a sponsorship for Burlington Capital International Omaha, the Midwest's Premier Equestrian Event.

This event is not only one of the premier events in Equestrian, but it was also an outstanding opportunity to network, as well as provide our offices with the opportunity for a family outing for us and our clients. We are keenly

focused on including our clients and their next generation to special events, and this was a great opportunity for us.

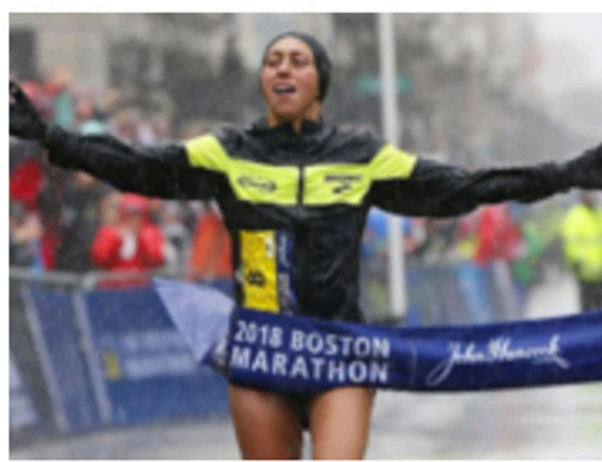
### A Time to Heal: Live Your Best Life Celebration Luncheon



This celebration luncheon offered a strong opportunity to help support cancer survivors and their caregivers. The proceeds go to fund A Time to Heal's free Survivorship 101 classes, Metastatic Cancer Support Groups, and chemo-related Brain Fog classes.

Scott Hamilton, Olympic Gold Medalist and cancer survivor, was the guest speaker.

### Retirement Plans Conference



D.A. Davidson retirement plan professionals and esteemed business partners discussed the latest trends pertaining to the retirement plan landscape, including:

- Focus on Holistic Retirement Readiness
- Understanding Hot Button DOL Compliance Issues
- Peer-to-Peer Roundtable: Plan Sponsor Challenges and Expectations

The featured guest speaker at this annual event was Desiree Linden, a two-time Olympic long- distance athlete, who provided an inspirational presentation.

We're already looking forward to the next conference.

### Interview with Scott Gutchewski



We were excited to cheer on D.A. Davidson sponsored Korn Ferry Tour member and Omaha native Scott 'Gootch' Gutchewski, as the tour returned home for the 3rd year at the Pinnacle Bank Championship. Prior the tournament we were able to catch up with Scott to see how life on the tour is going:

**1. Scott, many of our clients don't know your background. Where did you grow up, and can you tell us about your family? When did you turn pro?**

I grew up in Omaha, Nebraska, and went to Ralston High School in the Class of '95. I spent my freshman year of college at Creighton University playing golf and then transferred to the University of Nebraska-Lincoln for my final three years. I turned professional after NCAAs in 1999 and spent a few years playing on various mini tours around the U.S. and Canada, including the Prairie Tour, Dakotas Tour, Tight Lies Tour, and Canadian Tour, and a couple more!

I married Amy, my high school sweetheart in July 2000. Together we have four children, Luke (16), Isabelle (14), Trevor (12), and Isaiah (3). Amy works as a Project Manager at Waldinger Corporation in Omaha. She was also the 1995 Ralston Chamber of Commerce Student of the Year! She is where our children get their good looks and intelligence.

**2. What has been a major career highlight for you?**

Major highlights of my career would include my two wins on the Web.com Tour in Monterey, California, and Raleigh, North Carolina. Also the two majors I played in, the 2005 British Open and 2008 U.S. Open. I'm still hoping to add more highlights! There are so many ups and downs in the career of a golfer that it is hard to pick just a couple. Most of my best memories are of the time we spent together as a family when we all travelled together in our RV, mostly little things that usually happen at home, we experienced on the road.

**3. In our Wealth Management practice, much of what we do is helping our clients plan for specific goals. How do you plan for each tournament?**

Preparing for each tournament has changed through the years. As I get older it's become more important for me to conserve energy and make sure I'm as fresh as possible for four consecutive days of golf. So for me, it comes down to being more efficient with my practice time and making sure I don't wear myself out early in the week.



**4. We will see you again in July at the Pinnacle Bank Championship. Omaha seems to always come out for sporting events, regardless of the sport. Omaha and the many surrounding communities also came out for those affected by the devastating flooding. For someone who has traveled the country (and globe) competing at a high level, how proud are you to call Omaha and Nebraska home?**

Omaha and Nebraska are both very special to me. It's a good place to raise a family and the people are great! It's hard for me to put into words how much support this community has given me through the years. Whether we are talking about local companies, private investors when

I was getting started or access to local courses, I can't imagine that I would have had the success I've had without the help of so many. I've had a lot help through the years that has allowed me to focus on golf as much as I needed to.

### NPAN- Guest Speaker Announcement!



We are very excited to announce that the guest speaker at our annual Nebraska Philanthropic Advisor Network (NPAN) event will be Jay Wilkinson. Jay is a lifelong entrepreneur and founder and CEO of Firespring, one of the largest marketing communications firms in the Midwest, whose purpose is to leverage their profit, products and people to do more good. At our event in September, Jay will discuss "The ROI of Why." In this fast-paced session, Jay will share the foundational tenets and formative attributes of what is called the Do More Good movement and present a compelling case as to why every company and nonprofit should be as focused on their "why" as they are on their "what."

### A Peek at Our New Lincoln Office

